

YOUR REGISTRATION AT MAISON&OBJET PARIS, SEPTEMBER 2-6, 2016

We thank you for your interest in MAISON&OBJET.

Growing constantly for 20 years now, MAISON&OBJET is the place of creativity and quality for the interior design and decoration industries by bringing together more than 3,200 national and international brands and 80,000 buyers.

In order to better understand your company and your needs, please send us the following documents before March, 11th 2016.

- the pre qualification form, to download here or on our site www.maison-objet.com
- presentation of your company and/or your designer (concept, strategy)
- description of concepts/collections/products which you plan to present (photos/catalogues, list of project references, if you have worked with key contract professionals or hotels, your events other than trade shows, and, last but not least, designers you work with)
- list of trade prices for your products
- booth design proposal (sketch, view in perspective, or photo of booth at another show)
- press kit

Each application will be carefully studied to define which sector and environment of our show fits best to your strategy (products and the distribution you are looking for).

We will wait for the rebooking of former exhibitors to study the availability for new companies.

Once the Selection Committee has made its decision, we will be able to give you an answer regarding the conditions of your participation and your location within the show, as quickly as possible.

In the meatime, you will receive shortly by email the necessary information regarding your registration.

For any further information please do not hesitate to contact us.

The Sales Team

STANDARD RATE MAISON&OBJET PARIS, SEPTEMBER 2016*

Fees per sqm: 282€ excl.VAT

This rate includes:

- a signboard (two for a stand on two aisles)
- communication tools (Catalogue, Pocket Plan, mobile application, website)
- participation in advertising-related events for the shows

→ Additional fees (Compulsory)

Exhibitor registration package: 535€ excl.VAT

- registration costs
- multi-risk exhibitor insurance
- an e-communication kit to insert into your online communication media tools
- a presentation page on the exhibition website + 5 images of your products and descriptions + link to your website + link to social media pages + press kit (PDF)

→ Additional fees according to booth's configuration (Option) • Less than 100 m²

Less than 100 m	
Type B: open on 2 aisles	+ 10% to the m ² cost excl. VAT
Type C: open on 3 aisles	+ 20% to the m ² cost excl. VAT
Type D: open on 3 aisles/island:	+ 20% to the m ² cost excl. VAT
From 100 to 200 m2	
Type B: open on 2 aisles	+ 10% to the m ² cost excl. VAT
Type C: open on 3 aisles	+ 10% to the m ² cost excl. VAT

Type C: open on 3 aisles	+ 10% to the m ² cost excl. VAT
Type D: open on 3 aisles/island:	+ 10% to the m ² cost excl. VAT
More than 200 m2 : free booth corner(s)	

More than 200 m2 : free boo	th corner(s)
Type B: open on 2 aisles	Free
Type C: open on 3 aisles	Free
Type D: open on 3 aisles/island:	Free

Type A: open on 1 aisle

Type B: open on 2 aisles

Type C: open on 3 aisles)

Type D: open on 3 aisles/island



For your information, the minimum surface we supply for is 9 sqm.

"JUNIOR" FEES MAISON&OBJET PARIS, SEPTEMBER 2016*

You are a first-time exhibitor; benefit from a special rate for a surface limited to 9 sqm. It is available for two consecutive editions with progressive rates.

A - STANDARD JUNIOR PACKAGE: 2 205€ excl. VAT

including a 495e electricty supply

This rate includes:

- a bare floor
- 2.50 m high wooden panel partitions
- a signboard (two for a stand on two aisles)
- an electricity supply 3 KW

Included services:

- registration costs
- · multi-risk exhibitor insurance
- an e-communication kit to insert into your online communication media tools
- a presentation page on the exhibition website + 5 images of your products and descriptions + link to your website + link to social media pages + press kit (PDF)

Find all these information in the exhibitor's technical guide, once your application is approuved.

B - PRE-EQUIPED JUNIOR PACKAGE: 2 844 excl. VAT

including a 495e electricty supply

This rate includes:

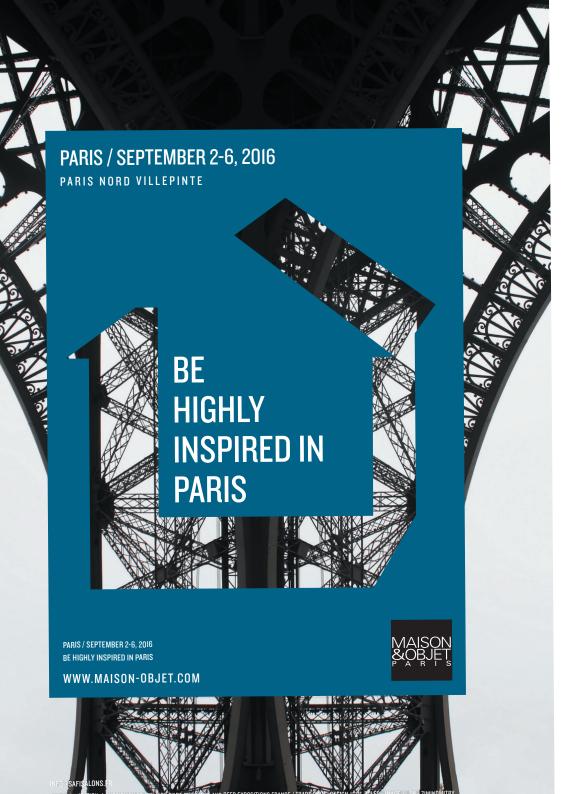
- a bare floor
- 2.50 m high wooden panel partitions
- a signboard (two for a stand on two aisles)
- an electricity supply 3 KW

Included services:

- carpet
- 2.50 m high wooden panel partitions covered with brushed cotton
- electricity supply 3 KW
- a signboard (two for a stand on two aisles)
- registration costs
- multi-risk exhibitor insurance
- an e-communication kit to insert into your online communication media tools
- a presentation page on the exhibition website + 5 images of your products and descriptions + link to your website + link to social media pages + press kit (PDF)

Find all these information in the exhibitor's technical guide, once your application is approuved.

^{*} Extraction from the official Application Form's tarrifs. For further information, please refer to your Application Form.



YOUR REGISTRATION AT MAISON&OBJET SEPTEMBER 2016

We thank you for your interest in MAISON&OBJET.

Growing constantly for 20 years now, MAISON&OBJET is the place of creativity and quality for the interior design and decoration industries by bringing together more than 3,200 national and international brands and 80,000 buyers.

In order to better understand your company and your needs, please send us the following documents before March, 11th 2016.

- fulfilled Pre-Qualification form click here for M&O projets or here for scènes d'intérieur and now! design à vivre
- a presentation of your company (concept, strategy)
- documentation on the products/collections you wish to present (photos, catalog, project reference list if you work with specifiers or hotels, your events other than trade shows, your press release and finally the designers with whom you work)
- professional price list of your products
- stand draft (sketch or stand picture from another exhibition)
- your distrubution channels

Each application will be carefully studied to define which sector and environment of our show fits best to your strategy (products and the distribution you are looking for).

A Selection Committee will treat your application with complete confidentiality, and decide if you will be admitted for participation, according to its current positioning and available space.

We will wait for the rebooking of former exhibitors to study the availities for new companies. We will get back to you shortly, regarding your application.

In the meatime, you will receive shortly by email the necessary information regarding your registration.

For any further information please do not hesitate to contact us.

The Sales Team

HALL 7 & 8 RATES SEPTEMBER 2016*



Bare stand:

price per square meter: 310€ excl. VAT



Bare stand:

price per square meter: 310€ excl. VAT

Forfait Créateur (1):

prix du 9m² pré équipé : 2 880€ H.T prix du 18m² pré équipé : 5 760€ H.T



Bare stand:

price per square meter: 310€ excl. VAT

Formule clé en main (1):

8m2 (4m linéaire et 2m de profondeur): 4 490€ H.T option: mètre linéaire supplémentaire (1m linéaire x 2m de prodfondeur): 1 050€ H.T

The minimum surface we supply for is 9 sqm.

HALL 7 & 8 RATES SEPTEMBER 2016*

Additional fees only apply for bare stand rates.

→ Additional fees (Compulsory)

Exhibitor registration package: 535€ excl.VAT

- registration costs
- multi-risk exhibitor insurance
- an e-communication kit to insert into your online communication media tools
- a presentation page on the exhibition website + 5 images of your products and descriptions + link to your website + link to social media pages + press kit (PDF)

ightarrow Additional fees according to booth's configuration (Option)

• Less than 100 m²

Type B: open on 2 aisles _____ + 10% to the m² cost excl. VAT

Type C: open on 3 aisles _____ + 20% to the m² cost excl. VAT

Type D: open on 3 aisles/island: _____ + 20% to the m² cost excl. VAT

• From 100 to 200 m2

Type B: open on 2 aisles ______ + 10% to the m² cost excl. VAT

Type C: open on 3 aisles ______ + 10% to the m² cost excl. VAT

Type D: open on 3 aisles/island: ______ + 10% to the m² cost excl. VAT

• More than 200 m2 : free booth corner(s)

Type B: open on 2 aisles Free
Type C: open on 3 aisles Free
Type D: open on 3 aisles/island: Free

Type A: open on 1 aisle

Type B: open on 2 aisles

Type C: open on 3 aisles)

Type D: open on 3 aisles/island



⁽¹⁾ submitted to a Selection Committee and limited space available.

^{*} Extraction from the official Application Form's tarrifs. For further information, please refer to your Application Form.